SF Release Notes: July 04, 2023

Profitability Screen has been added to the Customer File

A Profitability Screen has been added to the Customer File that will show you the Sales, Costs and Gross Profits for all posted invoices associated with a customer. The screen will give you the overall profitability for each type of work that you do which includes Regular Work Orders (typically associated with service calls), Invoice Only Invoices (such as over the counter sales), Quotes, Service Agreements and Project Management Jobs and will also break down each type of work by the material and labor sales, discounts given, and material and labor costs. For regular work orders, it will even break out your costs for Call Backs and Warranty. The profitability will even show you the total number of hours associated with each type of work. The profitability will be shown for the current period, prior period and all time. By default the current period will be the current year and the prior period will be last year, but you can change the period dates customize the timeframe for your needs. The profitability for a customer can also be printed, which will give you all of the information in a printed format.

| Timeline Last - 06/15/2 On Record - 27 | .023 | Work Orders Open - 0 Completed - 4 | Total - 0 | ent 🝼 | Agreements Active - 1 Total - 1 | Invoice Invoiced - \$18 Balance - \$18, | ,956.60 ,956.60 | Quotes Total - 2 | Job Total - Open - | 1 | Profit |
|---|---|---|--|--|---------------------------------------|--|--|---|--|---|---------------------------------------|
| Customer Profit | ability | | | | | | | | | | |
| Current Period 01/01/2023 | to 12/31/2 Screen only inclu | 023 📰 | rders and invoices | Prior Period | 2 🛗 to 12/31 | /2022 🛗 | | | | | <i>Ç</i> Print |
| | All Ti | me | | ~ | | | Curren | t Period | | ~ | |
| Regular WO Invoice Only Quotes Sry Agreets | Sales 484.64 255.78 4,400.00 275.00 | Costs 157.58 31.92 2,459.98 88.41 | Gross Profit 327.06 223.86 1,940.02 186.59 | GP % 67.49% 87.52% 44.09% 67.85% | Hours 2.00 0.00 4.52 1.75 | Regular WO Invoice Only Quotes Sry Agrents | Sales 484.64 255.78 4,400.00 275.00 | Costs 157.58 31.92 2,459.98 88.41 | Gross Profit 327.06 223.86 1,940.02 186.59 | GP % 67.49% 87.52% 44.09% 67 85% | Hours 2.00 0.00 4.52 1.75 |
| Project Mgt Totals | 13,531.60 \$18,947.02 | 8,238.18 \$10,976.07 | 5,293.42 \$7,970.95 | 39.12% 42.07% | 14.90 23.17 | Project Mgt Totals | 13,531.60 \$18,947.02 | 8,238.18 \$10,976.07 | 5,293.42 \$7,970.95 | 39.12% 42.07% | 14.90 23.17 |
| Regular Wor | k Orders | | All Time | | Hours | Current Period | | Hours | Prior Period | | Hours |
| | Regular Regular Regula Regular WO Call Regular WO Call Regular W | WO Material Sale ar WO Labor Sale Discount WO Material Cost ar WO Labor Cost all Back Mat Cost Back Labor Cost WO War Mat Cost D War Labor Cost | | 237.94 250.00 59.58 98.00 0.00 0.00 0.00 0.00 | 2.00 0.00 0.00 | 237. 250. 3. 59. 98. 0. 0. 0. 0. 0. | 94 00 30 58 00 00 00 00 00 00 00 | 2.00 0.00 0.00 | 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 | 0 0 0 0 0 0 0 0 0 0 | 0.00 0.00 0.00 |
| Invoice Only | Invoice C Invoice Invoice O | Gross Profit Inly Material Sale e Only Labor Sale Discount Inly Material Cost Gross Profit | | 327.06 67 221.64 31.25 2.89 31.92 223.86 87 | .49% 2.00 | 221: 31: 21: 31: 22: 31: 223: | 64 25 89 92 86 87.52% | 2.00 | 0.0 0.0 0.0 0.0 0.0 0.0 | 0 0.00% | 0.00 |
| Quotes | Qu Qu | ote Material Sale Quote Labor Sale Discount ote Material Cost Quote Labor Cost Gross Profit | | 4,029.30 500.00 129.30 2,238.50 221.48 1,940.02 44 | 4.52 .09% 4.52 | 4,029. 500. 129. 2,238. 221. 1,940. | 30 00 30 50 48 02 44.09% | 4.52 | 0.0 0.0 0.0 0.0 0.0 0.0 | 10 10 10 10 10 10 10 10 10 10 10 10 10 1 | 0.00 |

| Service Agreements | | | | | | | | | |
|---------------------------------|-----------|--------|-------|-----------|--------|-------|------|-------|------|
| Service Agreement Material Sale | 18.47 | | | 18.47 | | | 0.00 | | |
| Service Agreement Labor Sale | 275.00 | | | 275.00 | | | 0.00 | | |
| Discount | 18.47 | | | 18.47 | | | 0.00 | | |
| S/A Material Cost | 2.66 | | | 2.66 | | | 0.00 | | |
| S/A Labor Cost | 85.75 | | 1.75 | 85.75 | | 1.75 | 0.00 | | 0.00 |
| Gross Profit | 186.59 | 67.85% | 1.75 | 186.59 | 67.85% | 1.75 | 0.00 | 0.00% | 0.00 |
| Project Management | | | | | | | | | |
| Project Management Sale | 13,531.60 | | | 13,531.60 | | | 0.00 | | |
| PM Material Cost | 7,612.38 | | | 7,612.38 | | | 0.00 | | |
| PM Labor Cost | 625.80 | | 14.90 | 625.80 | | 14.90 | 0.00 | | 0.00 |
| Gross Profit | 5,293.42 | 39.12% | 14.90 | 5,293.42 | 39.12% | 14.90 | 0.00 | 0.00% | 0.00 |
| Totals | | | | | | | | | |
| Total Salas | 18,947.02 | | | 18,947.02 | | | 0.00 | | |
| Total Sales | | | | 10.076.07 | | | 0.00 | | |
| Total Costs | 10,976.07 | | | 10,970.07 | | | 0.00 | | |

Customer File – Inactive Service Agreements will be hidden by default

When you view the Service Agreement Tab in the Customer File, expired agreements will be hidden by default, but can be viewed again by changing the Hide Inactive slider.

| | T imeline .ast - 02/01/2023 In Record - 39 | > | Work Orders Open - 5 Completed - 3 | Kequipmer Total - 3 | n t 💸 A Ar To | greements ctive - 1 otal - 6 | Invoice Invoiced - S Balance - S | \$2,675.48 \$1,364.63 | Quotes Total - 0 | Job Total - O Open - O |
|-------------|---|-------------|--|----------------------------|----------------------------|------------------------------------|--|--------------------------|---------------------|------------------------------|
| Agree | ments | Hid | e Inactive | | B | By default, only active | | | | Stew New |
| Silv 02/ | ver 1 - SA-258-04 01/2023 - 01/31/2024 | • | Inspection Schee | lule | Agree | | | nayeu. | Renew | View Agreement |
| | | | Confirmation | Inspection Date | Problem code | WO # | Prob Code Time | Est. Time | Status | Schedule |
| | | | | 05/01/2023 | Insp 1 | | 01:45 | 0.00 | Pending | Schedule |
| | | | | 10/02/2023 | Insp 1 | | 01:45 | 0.00 | Pending | Schedule |

| Ċ. | Timeline Last - 02/01/2023 On Record - 39 | Work Orders Open - 5 Completed - 3 | Fquipmer Total - 3 | 1 t 🛷 / / | Agreements Active - 1 Fotal - 6 | Invoice Invoiced - \$ Balance - \$ | \$ 2,675.48 \$1,364.63 | Quotes Total - 0 | Job Total - 0 Open - 0 | > |
|----|---|--|---------------------------|---------------------|---------------------------------------|--|----------------------------------|---------------------|------------------------------|---|
| Ag | reements | Hide Inactive | | Change S | Slider to v | iew Inacti | ve | | 🛷 New | |
| ø | Silver 1 - SA-258-04 02/01/2023 - 01/31/2024 | Inspection Sc | hedule | | Agreemer | 115 | | Renew | View Agreement | |
| ø | Silver 1 - SA-258-03 02/03/2022 - 01/31/2023 | Confirmatio | on Inspection Date | Problem code | WO # | Prob Code Time | Est. Time | Status | Schedule | |
| 3 | Gold 1 Annual - SA-282 10/01/2019 - 09/30/2020 | | 05/01/2023 | Insp 1 | | 01:45 | 0.00 | Pending | Schedule | |
| đ | Silver 1 - SA-258-02 02/01/2021 - 01/31/2022 | | 10/02/2023 | Insp 1 | | 01:45 | 0.00 | Pending | Schedule | |
| Ø | Silver 1 - SA-258-01 02/01/2020 - 01/31/2021 | | | | | | | | | |
| đ | Silver 1 - SA-258 02/01/2019 - 01/31/2020 | | | | | | | | | |

Customer File – Hyperlink to the Customer Detail Center has been added to the View Customer Screen

When you use the "View" option from the Customer Listing, you now have the option to drill directly into the Customer Center without having to exit back to the Customer List.

| All Customers (1) Filter | Applied : Rivers Clear All | | | | | QB Sy | rnc 🖶 Print | Export | |
|--------------------------|--|----------------|----------------|-------------------|---------------|--------|-------------------|--------|----|
| All Customers Contract | No Contract | | | Show Custo | mer Hierarchy | Add R | ivers | Q . | ۲. |
| Name | Address | Phone | Mobile | Email | Join Date | Status | Create Work Order | Action | |
| <u>Rivers, Lisa</u> | 11851 Rosemount Dr Fort Myers Florida 33913 | (239) 555-1455 | (239) 707-0243 | | 12/19/2022 | Active | 🥸 Work Order | | |
| 15 V Showing 1 - 1 | | | View optio | n from Customer L | isting | | к < 1 | ĸ | |

| View Customer | Click the | e Customer Center Hyperlink | from View Customer Screen |
|----------------------------------|-------------------|-----------------------------|---------------------------|
| | First Name | Last Name | Company Name |
| LR | Lisa | Rivers | |
| .jpg, jpegbmp, png only, max 2MB | Customer Type * | Is a Sub Customer of | Display Name * |
| ACTIVE | Residential | | Rivers, Lisa |
| Do not record calls | Tags | | |
| | Card on File | | |
| | | | |
| Site Information | P Customer Portal | | |
| SITE ADDRESS | | | ~ |
| Address Line 1 | Address Line 2 | | |
| 11851 Rosemount Dr | | 26°34'18.0"N | 81*45'16.2"W |



Dispatch Board – When changing Dispatch Status to Incomplete, you can record a reason the dispatch is incomplete

When you change the Dispatch Status to Incomplete on the Dispatch Board, you will now be prompted with a reason that the call is incomplete. If you enter a reason, there will be an "Alert" symbol on the Dispatch Card showing you there is an Incomplete Alert associated with the Dispatch Status. Clicking on the Dispatch Status again will display the "Incomplete Reason".

In addition to the Alert showing on the Dispatch Card, there is also a new Tab for Alerts in the bottom section of the dispatch board when the Work Order Search is open that will list all of the records with an active alert. Once the Incomplete Alert has been acknowledged and/or addressed, the Alert can be removed so that it no longer shows in the list or on the Dispatch Card.





| patch Board | | | | | | | Choose Board |
|-------------------------|-------------|-----------------|-----------------------------------|-----------------------------------|------------------------------|-------------------------------|-------------------------------|
| Day Shift Full Shift To | ggle | | Today K June | e 16 2023, Fri > | iii | Day | Week 7 Day |
| L | 8 AM | 9 AM | 10 AM | 11 AM | 12 PM | 1 PM | 2 PM |
| Technicians | | | | | | | |
| Dennis J | | | | | | | |
| James Cr | | | | | Henderson, Bi | | |
| Jared | | | | | | | |
| S Joe Sleek | | | | | | | |
| Date Nate | | | | ones, Arthur 🛷 Res - No Cool 🤽 | | WO Assignme bottom of Disp | ent Listing at batch Board |
| II Work Orders Assigned | Unassigned | Completed Po | sted Canceled | lert | | Search By WO#, Custo | omer Q |
| /0 # ♦ Techni | ician 🗢 | Customer Name 🗘 | Promised Appointment 🗢 | Created Date 🗢 | Task and Duration | Scheduled Date 🗢 | Alert |
| 10-7625 Robert | t McDonalds | Machine Company | - | 06/01/2023 12:03 AM | Insp 1 (01:30) Hrs | 06/13/2023 | ⊚ <u>View</u> |
| | | | | | | | |
| 1 <u>0-6997</u> Nate | | Jones, Arthur | 02/14/2023 12:00 PM - 02:00 PM | 02/14/2023 12:47 PM | Res - No Cool (02:00) Hrs | 06/16/2023 | ⊚ <u>View</u> |

| | | | | Jones, Arthur | × | | L. | - | ۲ |
|-----------------|-----------------------|----------------------------|-----------------------------------|--|------------------------------|------------------|---------------|----------|--|
| Dispatch Board | | | | Remove Alert Reason for Incomplet | O NO | | Choose Boa | rd All S | Service |
| Day Shift Fulls | Additiona | зам I Notes and | 10 AM | Need to order a mo 6/16/23 Mike order P0# 1234 | tor ed Motor on Done | 1 PM | Week 7 Day | All | WO Search By V |
| JC James Cr | the Reason while v | n Incomplete iewing it. | | | Henderson, Bill | • | | 6 | W0-77 Carter, Insp 1 W0-76 |
| Nate | | | | nnes, Arthur 🥑 I Res- No Cool 🛝 | | | | > C | Suite 1 Com - C WO-76 Kelly Gi Com - C |
| | | | sted Canceled A | lert | | | mer Q 📀 | G | WO-76 Conana Insp 1 (|
| W0# \$ | Technician 🖨 | Customer Name 🗢 | Promised Appointment \$ | Created Date 🗢 | Task and Duration | Scheduled Date 🗢 | Alert | AB | MO-75 ABC Bu Com - C |
| <u>W0-7625</u> | Robert McDonalds | Machine Company | | 06/01/2023 12:03 AM | Insp 1 (01:30) Hrs | 06/13/2023 | @ <u>View</u> | C | WO-75 Walgree Com - C |
| <u>WO-6997</u> | Nate | Jones, Arthur | 02/14/2023 12:00 PM - 02:00 PM | 02/14/2023 12:47 PM | Res - No Cool (02:00) Hrs | 06/16/2023 | @ <u>View</u> | R | WO-75 Rogers |

| ← 🕏 Work Order Details 🧪 | Timeline Timesheet Invoice Payments Last - 06/16/2023 Worked - 1.66 Invoiced - \$76.25 Total - \$0.00 On Record - 19 Traveline, 0.18 Balance - \$76.25 Lest Paid - \$0.00 | Quote Primary - Good |
|---|---|-------------------------|
| AJ Jones, Arthur 7500 TREELINE, FL Myers, Florida, 33913 | 2023 Add Note Keyword Search | |
| L (239) 515-3456 | 06/16/2023 | Ente |
| Initial Incomplete reason as well as any additonal incomplete notes will be | Nate Reason for incomplete was updated: "Need to order a motor 6/16/23 Mike ordered Motor on PO# 123- 12:50 PM | 4" □ N 0 |
| automatically added to the Work Order Timeline | Nate Workorder WO-6997 status was changed to Incomplete with reason: Need to order a motor 10:28 AM | |
| Assigned Technician <u>History</u> | Nate Workorder W0-6997 status was changed to Working 10:28 AM | |





Dispatch Board – If the invoice is status is set to "Bill from Office", the completed check mark will be blue

If you have an invoice that is set to "Bill from Office", the check mark indicating that the Dispatch Status is completed will now be blue. This will allow you to quickly identify any Work Orders that need to have the invoice completed and sent from the office.



Work Order – The End Date and Time will appear in red if the End Date is different than the Start Date

If the End Date is different than the Start Date in the Timesheet tab, the date and time will appear in Red to bring attention that the dates are different. This can happen if a technician forgets to change their status to "Completed" when they finished working on a call the prior day and dispatch themselves to a new call the next day. In that case, the system will automatically enter the current date and time as their end date and time on their prior call.

| Timeline Last - 06/16/20 On Record - 14 | 23 Timesher Worked - 1 Traveling - | et 🧞 In 6.57 In 0.30 B | nvoice nvoiced - \$828.00 Jalance - \$828.00 | Payments Total - \$0.00 Last Paid - None | Prima Amou | te ary - <mark>Good</mark> unt - \$0.00 | Purchase 00 Amount - \$0.0 BTD - \$0.00 | r der 10 | | |
|---|--|------------------------------|--|--|-------------------|---|---|--------------------|---------|----------|
| Timesheet | | | Class: Co | mmercial | • | | • | Print | ピ Ex | port |
| Total hrs 16.87 hrs | | 0 | Working hrs 16.57 hrs | | T | Traveling hrs 0.30 hrs | | | | . |
| Technician | Status | Start Da | ate Start Time | End Date | En | d Time Class | | Total Ov | vertime | |
| J James Cr | 🛤 Traveling | 06/15/20 | 23 03:21 PM 🔇 | 06/15/2023 | 03:39 PN | Comm | ercial 0.3 | 0 hrs | NO | â |
| J James Cr | 11 Working | 06/15/20 | 23 03:39 PM 🕚 | 06/16/2023 | 08:13 AN | u 🕓 Comm | ercial 16.5 | 7 hrs C | NO | â |
| Search and select | | | End Date ar End Date | nd Time will a is different th | appear ian the | in Red i Start D | f the ate | | | |

Invoice – Review Status feature has been added to the Change Status Screen

A new feature has been added to the Change Status screen that will allow you to mark an invoice as needing to be reviewed before it can be posted to Accounting. This will allow someone in the office to complete the invoice and get it ready to be posted, but not allow it to be posted until the invoice has been reviewed and released. The Review statuses are as follows:

- N/A Not Applicable This will be the default status on all invoices and indicates that it does not need to be reviewed prior to Posting to Accounting.
- **Needs Review** This status indicates that the invoice needs to be reviewed and will not allow it to be posted to accounting when it is in this status.
- **Hold** This indicates that the invoice has been put on "Hold" and will not allow it to be posted to accounting when it is in this status. If this status is selected, you will have the option to enter the reason it is on hold, which will write the reason to the Timeline.
- **Reviewed** This status indicates that the invoice has been reviewed and can be posted to accounting as long as all other posting requirements have been met.

| Change Status X |
|---|
| Review Status |
| Needs Review |
| N/A - Not Applicable |
| Needs Review Hold |
| Reviewed |
| Diagnostic Only |
| Wor Mai Mai War War No s No s Needs Review' or Bill Void |
| Enable Quick Post NO Send Default Notifications NO |
| Post to QBO & Close Post to QBO Save Status |

Invoice Listing – A new "Review Status" tab has been added to the Invoice Listing

A new tab has been added to the Invoice Listing called "Review Status". This tab will show any invoices in a "Completed" status that have a Review Status of 'Needs Review', 'Hold' or 'Reviewed'. Once a 'Reviewed' invoice has been posted to Accounting, it will no longer be displayed in the list. NOTE – You can use the Advanced Filters to filter by a specific Review Status.

| All Invoices (6 |) | | | | | | Quick Post | Print Run Mass Creation | 🖶 Print | Export |
|-----------------|--------------------------|-----------------|-----------------|----------------|------------|------------|------------|-------------------------|-------------|------------|
| All Recent | Current Overdue | Pending Complet | ed Auto CC Issu | Review Status | | | | Search | by Customer | Q T |
| Invoice # 🗢 | Site Name 🗢 | WO # 🗢 | P0 # 🗢 | Invoice Date 🗢 | Due Date 🗢 | Total 🗢 | Balance 🗢 | Review Status 🔺 | Action | Saved 🗢 |
| <u>A-6549</u> | Walgreens | <u>W0-7513</u> | | 06/21/2023 | 06/21/2023 | \$1,353.13 | \$1,353.13 | Hold | • 🖂 | × |
| <u>J-434</u> | White, Jordan | <u>WO-7719</u> | | 06/19/2023 | 06/19/2023 | \$2,500.00 | \$2,500.00 | Hold | • 🖂 | ~ |
| <u>A-5683</u> | <u>Moss, Lisa - Main</u> | <u>WO-6503</u> | | 06/05/2023 | 06/05/2023 | \$672.46 | \$672.46 | Needs Review | • 🖂 | × |
| <u>F-6702</u> | Rivers, Lisa | <u>W0-7687</u> | | 06/12/2023 | 06/12/2023 | \$170.40 | \$135.00 | Needs Review | e 🖂 | ~ |
| <u>F-6727</u> | Wilson, Jennifer | <u>WO-5567</u> | | 06/16/2023 | 06/16/2023 | \$1,204.60 | \$1,204.60 | Needs Review | • 🖂 | ~ |
| <u>F-6721</u> | Wells, Christy | <u>WO-7710</u> | | 06/16/2023 | 06/16/2023 | \$340.64 | \$0.00 | Reviewed | • 🖂 | ~ |
| 15 V Show | ing 1 - 6 of 6 | | | | | | | | К < 1 | ĸ |

Invoice Listing – The "Review Status" has been added to the Advanced Filter

The "Review Status" has been added to the Invoice Advanced Filter. This will allow you to filter the invoices by a specific review status. If you select the "Lock Filter" option, the filter will stay active when leaving and returning to the Invoice Listing.



Invoice – Ability to Not Send "Work Completed" notification when changing Invoice Status from the office

A new slider has been added to the Change status screen that will allow you to NOT send the "Work Completed" notification if you so desire. At the bottom of the Change Status screen is a slider called "Send Default Notifications". If you set it to "No", the Work Completed notification will not be sent. **NOTE** – The "Work Completed" notification can be found in the Communication Templates.



Payments – Note field has been added to Payments

When adding a Payment to an invoice, a new Notes Field has been added so that you can record information about the payment. For example, if you receive a check with a different name than the vendor, or if the invoice was paid from a credit company, etc., you can record notes about it for future reference. The notes will appear in the Payment screen associated with the particular payment.

| Payment | × |
|--------------------------------|---------------|
| Date | |
| Payment Reference | Amount |
| 6455 | 8589.28 |
| Notes | |
| Check came from K & Management | T Property |
| | |
| | Cancel Submit |



Purchase Orders – Ability to add attachments has been added

The ability to add attachments to a Purchase Orders has been added to ServiceFactor. The PO Attachments will be located at the bottom of the item listing on the PO.

To add an attachment, enter a description and choose the attachement by clicking the paper clip icon.

| Purchase Order | Receiving Slip | | | | | | | | | | | |
|-----------------------|-----------------------|-----------------|------------------|-------------------|--------------------|-------------|-----------------------------|------|-------------|---------------------|-----------------------|---------|
| | | | | | | | | | | | 🖂 Email 🖷 | Print |
| Ordered By William | | Created 06/06/2 | On 2023 | | | Las 06 | st Date Changed /19/2023 | | | Billed to \$0.00 | Date | |
| Purchase Order # | PO Date | | | Expec | ted Deliver | ry Dat | te | ę | Ship to | | | |
| P0-1262 | 06/06/2023 | | # | 06/0 | 06/2023 | | | | Don't Print | ~ | Open | ~ |
| РО Туре | | Location / | Job / Work Ord | er | P | hase | e / Change Order | | | Work Order | | |
| Service | ~ | WO-6503 |) / Moss, Lisa - | Main | | | | | | | | |
| Preferred Vendor | | Email | | | N | /larku | ıp | | | Class | | |
| Johnstone Supply | | wmosbo | rn@me.com | | | Sele | ect | | ~ | Residenti | ial 🗸 | |
| Notes | | | | | | | | | | No Charge | Mark PO as Void | |
| | | | | | | | | | | NO NO | NO | |
| | | | | | | | | | /i | Use Cost fro | om Item File for Mark | up? |
| ltem | Descript | tion Or | der Qty F | Total Received | Distribut Quant | ted tity | Rate | | Amount | Unit Sell | Class | |
| PO Parts | DEM Control Board for | 1.00 | 2 | 0.00 | <u>0.</u> | .00 | 258.0000 | | \$258.0000 | 0.00 | Residential | · 💼 |
| Search and select | | | | | | | | | | | Total 💲 | 58.00 |
| Attachments(1) |) | | | | | | | | | | | |
| Enter Description | Ø | _ | F | PO Att | achm | nen m | its can be | ad | ded/vie | wed | | |
| Nate added 'Picki | ng Slip' | | | (| of iten | ns | being pur | rcha | ased. | , 1151 | | â |
| 00/19/2023 03.391 | r IVI | | | | | | | | | | | |
| | | | | | | | | | | Cancel | Save Save & I | leceive |

Purchase Orders – Search Field will now include the Vendor Name

In additon to the Purchase Order Number column, the PO Search field will also search the Vendor Name column.

| Purchase Order (2 | 22) | | Search f Name c | field now searc olumn in additi | hes by the Ven on to PO Numl | idor ber | earrier Q | | | |
|-------------------|-----------|----------------|--------------------|------------------------------------|---------------------------------|-------------|---------------------------------------|----------|--|--|
| PO Number 👻 | Vendor 🗢 | Location ¢ | PO Type 🗢 | Expected Delivery Date | PO Date | Price 🗢 | Billed To Date 🗢 | Status 🗢 | | |
| PO-1266 | Carrier | <u>W0-7713</u> | Service | 06/16/2023 | 06/16/2023 | \$200.00 | <u>\$200.00</u> | Complete | | |
| P0-1264 | Carrier 🗲 | Main | Inventory | 06/14/2023 | 06/14/2023 | \$71.75 | \$0.00 | Complete | | |
| P0-1263 | Carrier | Main | Inventory | 06/15/2023 | 06/14/2023 | \$2,125.80 | \$0.00 | Complete | | |
| P0-1257 | Carrier | W0-7628 | Service | 06/05/2023 | 06/05/2023 | \$74.45 | A A A A A A A A A A A A A A A A A A A | Complete | | |

Purchase Orders – Advanced Filters have been added

Advanced Filters have been added to the Purchase Orders that will allow you to filter by PO Type, PO Dates, PO Delivery Dates, PO Status and Vendor Invoice Number. It will also allow you to "Lock the Filter" so that the selection set will not be reset when leaving and re-entering the PO Menu Option.

| | SEARCH BY | Clear All |
|----------------|-------------------|-----------|
| | Search | |
| T | Search by PO | |
| o Date | РО Туре | |
| | | ~ |
| <u>\$20(</u> | PO DATE | |
| st | Start Date | |
| _ | Start Date | ** |
| St | End Date | |
| SC | End Date | |
| SC | PO DELIVERY DATE | |
| s | Start Date | |
| <u>\$3.277</u> | Start Date | ** |
| st | End Date | |
| <u>\$196</u> | End Date | ** |
| <u>\$74</u> | PO Status | |
| S | | ~ |
| | Vendor Invoice No | |
| <u>\$31</u> | C | |
| s | Lock the Filter | |
| st | | |
| \$1.250 | GO | |

Purchase Orders – Clicking the Billed to Date amount will list the Invoices Associated with the PO and allow you to view the Vendor Bill

You can now click on the Billed to Date value and view any invoices associated with the Purchase Order. If you click on an Invoice Number, you can view the Vendor Bill.

| Purchase Order | (12) | | | | | | | | l l | 🖶 Print | 🛃 Export |
|----------------|------------------|----------------|--------------------|----------|------------------------|----------------------------------|--------------------|---------------------------|------------------|----------|------------|
| | | | | | | | | | 122 | | Q T |
| PO Number 👻 | Vendor 🗢 | Location 🗢 | РО Туре 🗘 | 1 | Expected Delivery Date | Click the Bille value to view | d to Da Invoice | te _{ice \$} S | Billed To Date 🗢 | Status 🗢 | |
| <u>P0-1229</u> | Trane | <u>W0-7505</u> | Service | | 05/03/2023 | | | \$43.88 | <u>\$43.88</u> | Complete | |
| <u>P0-1228</u> | Trane | 23-22 | Project Mar Job | nagement | 05/05/2023 | 05/02/2023 | | \$5,228.22 | \$5,228.22 | Complete | |
| PO-1227 | Johnstone Supply | WO-7496 | Service | | 05/02/2023 | 05/02/2023 | Billed To Dat | e Detail | × | Complete | |
| PO-1226 | Johnstone Supply | <u>W0-7460</u> | Service | Click | on an Invoice | 05/02/2023 | Invoice No | Invoice Date | Invoice Total | Open | |
| PO-1225 | Grainger | <u>W0-7459</u> | Service | Numb | per to view the | 05/02/2023 | 689 | 06/19/2023 | \$2,300.00 | Open | |
| PO-1224 | Grainger | <u>W0-7459</u> | Service | V | endor Bill | 05/02/2023 | | | | Open | |
| P0-1223 | Grainger | <u>W0-7459</u> | Service | | 05/02/2023 | 05/02/2023 | | \$50.00 | \$0.00 | Complete | |
| <u>P0-1222</u> | Johnstone Supply | <u>WO-6476</u> | Service | | 05/02/2023 | 05/02/2023 | | \$17.00 | <u>\$17.00</u> | Complete | |
| <u>P0-1221</u> | Johnstone Supply | <u>W0-6476</u> | Service | | 05/02/2023 | 05/02/2023 | | \$50.00 | <u>\$50.00</u> | Complete | |
| P0-1220 | Johnstone Supply | WO-5669 | Service | | 05/01/2023 | 05/01/2023 | | \$0.00 | \$0.00 | Open | |

| Receiving Slip | Vendor Bill | | | | | | | | |
|--------------------------|---------------------------|---|---------------------|----------------------------|-----------------|------------------------|-----------|-------|--------------|
| P0 Type Project Mana | gement Job 2 | ocation / Job / Work Order 3-22 / Office & Dock Plbg | Phase / Office & | Change Order Doc | Vendor Trane | | | | |
| Date Received | | Packing Slip # | | Invoice Total | | Invoice # | | | |
| 05/02/2023 | | | | 2728.22 | | 689 | | | |
| Terms | | Invoice Date | | Due Date | | | | | |
| Net 30 | | 06/19/2023 | ** | 07/19/2023 | | | | | |
| | | | | | | | | | |
| tems | | | | | | | | | |
| tems Item | Description | Order Qty | Received | Total Received | Rate | Amount | Unit Sell | Class | Complete |
| tems Item PO Parts | Description RTU 25 ton | Order Qty 2.00 | Received | Total Received | Rate | Amount \$2,500.0000 | Unit Sell | Class | Complete |

Project Management – New column has been added to the Job Invoice for the current billing amount

A new option has been added to Project Mangement Invoices (Job Invoices) that will allow you to display the break down of the current value due for each schedule of value. Prior to this release, the schedule of value would show the total amount being billed for each line item and the invoice total at the bottom would display the amount due for the current invoice. Now you can show the "\$ Net this Invoice" on each line item.

| < | John F Job #: 23- | -29 | ofit Job | | | | | | | | | | | | Save |
|-----------------|--------------------------|--------|----------------------------|--------------------|------------------------|--------------------|----------------------|------------------------|-------------|-------------------------|--------------|---------------------|----------------|--------------------|---------------|
| Form | Туре | | | | Invoice Date | | Period To | | Term | 5 | | | Base C | ontract | Change Orders |
| Reg | gular | | | ~ | 06/19/2023 | Ē | 06/19/20 | 023 | Du | e on receipt | ~ | Sell Price | \$20, | 512.00 | \$0.00 |
| Bill To | D | | | | Sales Rep | | P0 # | | Retai | nage % | | Billed TD | \$13 | 531.60 | \$0.00 |
| Pro | fit, John | | | | Nate | | PO # | | 0.0 | 0 | | Open (Diff) | \$6. | 980.40 | \$0.00 |
| Bill To 3031 | o Address Golfside Ro | d, N | laples, 3411(|) | Allow To Pay Online | Bill Bill Retai | nage | Apply Ret Def Class | ainage to | Print Net th invoice | is | % Billed | | 65.96% | 0% |
| | | | | | YES 🔵 | | ю | NO NO | | YES • | | Retainage | | \$0.00 | \$0.00 |
| ~ | Source | D | Description | | Total Value | 9 | 6 Complete | 1 | \$ Complete | | \$ Retainage | \$ Net this Invoice | Taxable | Class | |
| ~ | Phase | D S | Deposit for Re System | eplacement of HVAC | 5000.00 | | 100.00000 | | 5000.00 | | 0.00 | 0.00 | NO | Installation | |
| ~ | Phase | F | Remaining ba completion | lance due upon | 15512.00 | | 80.00000 | | 12409.60 | | 0.00 | 3878.00 | • NO | Installation | |
| | | | | | | | | | | | L | 84.88 % Billed C | omplete (Inclu | ding this invoice) | \$17,409.60 |
| | | | | Set the "Pr | int Net th | nis Invoi | ce" slie | der to | | | | Less | 0.00 % Retaina | ige (This invoice) | \$0.00 |
| | | | | "YES" in or | der to dis | splay the | e "\$ No f the lr | et this | | | | | Pr | eviously Invoiced | \$13,531.60 |
| | | | | | each line | | | WOICE | | | | | | Subtotal | \$3,878.00 |
| | | | | | | | | | | | | | | Тах | \$0.00 |
| | | | | | | | | | | | | | Tota | I due this invoice | \$3878.00 |

| Evidentiaan Experience 11928 Fairway Lakes Drive Fort Myers, FL 33013 Phone : (817) 881-3949 Email : sales@teamservice.com | | | Invoice Date: Invoice No: Due Date: Sales Rep: Job PO: Job PO: G C Job No. | Invoice 06/19/2023 J-432 06/19/2023 Nate 23-29 |
|---|--------------------------------|--|--|--|
| Bill To Address | | | Site Address | |
| John Profit 3031 Golfside Rd Naples, FL 34110 | | John Profi 3031 Golfs Naples, FL | it Ide Rd 34110 | |
| Description | Total Value | % Complete | \$ Complete | \$ Net this Invoice |
| Deposit for Replacement of HVAC System | 5,000.00 | 100.00000 | 5,000.00 | 0.00 |
| Remaining balance due upon completion | 15,512.00 | 80.00000 | 12,409.60 | 3,878.00 |
| The "\$ Complete Column" shows the total value of work completed | 84.88 % Billed C | Contra omplete (Including th Previous) | ct Amount is invoice) ynnvoiced Subtotal | \$ 20,512.00 \$ 17,409.60 \$ 13,531.60 \$ 3,878.00 |
| LIMITED WARRA performed by th other warrante named company | oice" column ed being bille | shows the ed on this i | e amount of nvoice | \$ 0.00 \$ 3,878.00 hiy. All labor pany makes no f the above- |

Project Mangement – Retainage Text and Column will be suppressed on Printed/Emailed Job Invoices if Retainage is not being withheld on the job

If you print or email a Project Management Job Invoice, the Retainage column and Retainage line in the totals section will be suppressed if Retainage has not been withheld on the job. This should eliminate unneccessry questions about retainage from recipients of Job Invoices.



| Description | Total Value | % Complete | \$ Complete | \$ Retainage |
|---------------------------------------|---------------------------|------------------------|-------------|---------------|
| Deposit upfront | 5,000.00 | 50.00000 | 2,500.00 | 250.00 |
| Remaining Total Contract | 6,432.91 | 0.00000 | 0.00 | 0.00 |
| · · · · · · · · · · · · · · · · · · · | | Contract Amour | nt | \$ 11,432.91 |
| Reetainage column and | 21.87 % Billed Complete (| Including this invoice | e) | \$ 2,500.00 |
| totals will be displayed if | Less 10.00 % Re | etainage (This invoice | e) | \$ < 250.00 > |
| invoice has retainage | | Previously Invoice | d | \$ 0.00 |
| intelee hae tetainage | | Subtot | al | \$ 2,250.00 |
| | | Та | x | \$ 0.00 |
| | То | tal due this invoic | e | \$ 2,250.00 |

Service Agreements – Ability to clear the original PO Number on a Renewed Service Agreement

A new check box has been added to the Service Agreement screen that will allow the system to clear the Purchase Order Number upon renewal. Prior to this release, the system would maintain the same PO # upon renewal. This will give you the option to re-use the same PO# or clear it upon renewal.

| Edit Agreement - Hilton Garde | en Inn | | | Cancel |
|--|-------------------------|-----------|-------------------------|-------------------------------|
| Hilton Garden Inn 1001 W President George Bush Toll Road, | Richardon, Texas, 75080 | | L (214) 755-5877 | 🐹 jerry@hilton.com |
| General Billing Schedule Maintenance S | chedule | | | |
| Agreement Number * | Agreement Plan * | | | |
| SA-625 | Silver 1 | | Active | |
| items | Problem Code * | | Class | |
| PMA Silver | Insp 1 | | Residential | |
| Reference Id 👔 | Tags | | | |
| Reference Id | | | | |
| | | | | |
| Agreement Period | | | | |
| Driginal Start Date * | Contract Start Date * | | Expiration Date * | |
| 11/07/2022 | 11/07/2022 | ** | 11/06/2023 | 2001 C |
| Renewal Price Type | | | Place a check ma | ark in this field if you want |
| Current Price Contract Price | | | the PO# to be cl | eared upon S/A Renewal |
| Other Informations | | | | |
| Lead Source * | Customer PO # | | • | |
| Existing Customer | MA-22-6367 | | Clear PO# on Renewal | Taxable |
| Tax Group * | Change Bill To | | | |
| | | | | |

Communication Template – The "Payment Link" insert code has been added to S/A Invoice and Offie Invoice templates

The "Payment Link" insert code has been added to both the Service Agreement Invoice and Office Invoice Templates. The "Payment Link" will still automatically print (if applicable) at the bottom of the S/A Invoice and Office Invoices, but this will allow you to add the link anywhere you want in the Email Template. For example, If you have a lot of text in your S/A Invoice and Office Invoice Templates, some customers may not scroll to the bottom of the Email to see that there is a link to click on. By adding the Payment Link insert code at or near the top of the invoice, it should increase the online payment usage, cutting down on phone calls and improving collection times.

Dashboard – Graph in the Service Agreement section can now scroll

The Graph in the Service Agreement section will now scroll if you have more Service Agreements than will fit in the designated space. Prior to this all of the lines would be displayed, but the text to the left of the bar graph would not line up properly if you have many agreements.

Helpful Tip – You can click on any of the bars to see the details of which service agreements make up the totals.

| | | Commercial | 15 | | to view what | |
|---|--|---|------------------------------------|----|--------------|-----|
| 296 15 Current Future | Commercial Preventativ | ve Maintenance Agreement Full Coverage | nce Agreement 7 Full Coverage 1 | | up the total | |
| \$536,917.16 Total Value of Service Agreem | Bar graph can nov scroll and the text | W Gold 1 Annual Gold 1 Monthly Gold 1 Monthly DI | 3 | 38 | | 156 |
| \$19,289.27 Scheduled Value of Billings Cu Month | will line up properly you have more | / if Gold 2 Annual Gold 2 Monthly Gold 3 Annual | 6 | | | |
| 37 Planned Inspections | fit in the area | Gold 4 Monthly Ice Machine PMA | 11 | | | |
| O Contracts Expiring | Preventativ | PMA 5 Monthly PMA Annual Billing ve Maintenance Agreement | 1 7 4 | | | |

| 50k | Active Commercial Preventat | ive Maintenar | ice Agreement Agreemer | nts | | | | \$35 | 0,319.26 (63.64% |
|-------------------------------------|---------------------------------|---------------|------------------------|------------|-----------------|------------|--------------|--------|------------------|
| | | | | | | | Print Export | voices | 83 |
| 25k | Site Name | SA # | SA Type | Start Date | Expiration Date | Auto Renew | Recurring | Amount | \$656.0 |
| 0 2022-jul 20 | Adams, Melanie | <u>SA-648</u> | CPMA | 01/19/2023 | 01/18/2024 | | | | |
| | Adams, Melanie | <u>SA-647</u> | СРМА | 01/19/2023 | 01/18/2024 | | | | |
| t include voided work ord | Custer Park Aprtments Bldg A | <u>SA-609</u> | СРМА | 08/18/2022 | 08/17/2023 | | | | |
| | Dean, Gary | <u>SA-618</u> | СРМА | 08/31/2022 | 08/30/2023 | | | | |
| Agreement | Harris Mechanical | <u>SA-659</u> | СРМА | 02/22/2023 | 02/21/2024 | | | | £ |
| | Harris Mechanical | <u>SA-658</u> | СРМА | 02/22/2023 | 02/21/2024 | | | | |
| ervice Agreements | Power Sports | <u>SA-680</u> | СРМА | 05/19/2023 | 05/18/2024 | | | | |
| Fun | Showing 1 - 7 of 7 | | | | | ĸĸ | | | |
| ,917,16 | | | | | | | | | 156 |
| falue of Service Agreem | Count: | | | | | | | | |
| 289.27 uled Value of Billings Cu | 7 | | | | | | | | |
| | _ | _ | Cold 3-Monthy | 1 | | | | | |
| | | | Gold 4 Monthly | 1 | | | | | |
| | | | | 1 | | | | | |
| | | | | | | | | | |

Reports – Review Status Report

A new "Review Status Report" has been added to the Work Order Reports under the Accounting heading. The Review Status Report produces a list of any invoices that are in a "Completed" status and will list the "Review Status" of the particular invoice. Review statuses are assigned in the Change Status option in the Invoice Screen. By default, all Invoices will have a status of 'N/A - Not Applicable', but can be changed to 'Needs Review', 'Hold', or 'Reviewed'. Only invoices in a 'N/A - Not Applicable' or 'Reviewed' status can be posted to Accounting. If an invoice is in an 'Assigned' or 'Posted' status, it will not appear on this report.

| ~ w | /ork Order Reports | |
|----------------|---------------------------|-----------------------|
| Acc | counting | 1 |
| | Invoice Pre-Post Report | |
| | Print Work Order Invoices | 5 |
| | Service UseTax Report | |
| ſ | Review Status Report | |
| Dis | patching | · / |
| | Scheduled Calls Report | |
| - | Unassigned Calls Report | and the second second |

| Thursday, Ju | une 22, 2023 | | Invoice | Review Status F | Report | | | 1/1 |
|---------------|--------------|-------------------|---------------|-------------------|-------------------------|-------------|--------|----------|
| Invoice # | Invoice Date | Customer Name | Review Status | Resolution Status | Business Entity | Invoice Amt | Tax | Total |
| <u>A-6549</u> | 06/21/2023 | Walgreens | Hold | Maintenance | | 1,250.00 | 103.13 | 1,353.13 |
| <u>A-5683</u> | 06/05/2023 | Moss, Lisa - Main | Needs Review | Maintenance | | 632.15 | 40.31 | 672.46 |
| F-6721 | 06/16/2023 | Wells, Christy | Reviewed | Work Completed | Res HVAC Service | 340.64 | 0.00 | 340.64 |
| F-6702 | 06/12/2023 | Rivers, Lisa | Needs Review | Bill from Office | Res HVAC Service | 160.00 | 10.40 | 170.40 |
| <u>F-6727</u> | 06/16/2023 | Wilson, Jennifer | Needs Review | Work Completed | Com Plumbing Service | 1,178.76 | 25.84 | 1,204.60 |
| <u>J-434</u> | 06/19/2023 | White, Jordan | Hold | Work Completed | | 2,500.00 | 0.00 | 2,500.00 |

Reports – Payment Note field has been added to the COD Payment report

The new 'Notes' field has been added to the COD Payment Report if you choos to show the payment detail.

| Thursday, June 22, 2023 | | | COD Payment Report | | | | 1/1 | | |
|-------------------------|-----------------------------------|--------------|--------------------|-------------------|-------------------------|------|----------|-------------|-------------|
| | | | | Dı | rew | | | | |
| Work Order | # Invoice # | Invoice Date | | | Invoice Amount | Cash | Check | Credit Card | Total Paid |
| Site | Address | | | | Bill To Name | | | | |
| WO-7676 | F-6691 | 06/07/2023 | | | 8,589.28 | 0.00 | 8,589.28 | 0.00 | 8,589.28 |
| 11992 Port 0 | 5 Atwater Dr Charlotte, Florid | la 33983 | | _ | Wells, Christy | _ | | | |
| 1 | ayment Date | Payment Type | Reference # | Note | | | Cash | Check | Credit Card |
| 6 | /19/2023 | Check QB | 6455 | Check came from H | K & T Property Manageme | nt | 0.00 | 8,589.28 | 0.00 |

ServiceFactor Mobile – The contact name will now be displayed with the phone numbers and email addresses

When you tap the 'Call', 'Text' or 'Email' buttons on the Work Order Details screen, the contact name associated with the phone numbers and email addresses will be displayed below the appropriate phone number, SMS (text) number or email address. This will make it easier to know what phone number to use or email address to use when there are more than one.

| 4:51 | • | |
|--|---------------|--------------|
| Work Order Deta | ails | ۶ |
| WO-7526 Quiznos | | |
| 😨 — 🖳 — % — O Details History Equipment | Forms Billi | able _ 🔇 |
| WO-7526 | | Paused |
| 🕻 Call 🔍 🗣 | Text | 🗷 Email |
| (239) 555-9221 Accounts Payables | Phone | C. |
| (239) 437-8898 Jane (Asst. Mgr) | Phone | ¢ |
| (239) 555-2878 Jane (Asst. Mgr) | Mobile | ¢ |
| (239) 437-8898 Mike (Manager) | Phone | ¢ |
| (239) 555-9027 Mike (Manager) | Mobile | ¢ |
| Quiznos 🝼 GOLD1A 5884 Enterprise Pkwy, Fo | ort Myers, 33 | 901 |
| L Mike (Manager) | 🞽 mike@ | quiznoos.con |
| 🔲 (239) 555-9027 | 🔇 (239) | 437-8898 |
| Site Tags | | |
| No | ne | |
| S/A Tags | nused | |
| | | |
| | | |



ServiceFactor Mobile – Work Order History Summary

A new Work Order History Summary field has been added to SF Mobile that will allow the technician to enter a brief description of the work that was performed. The WO History Summary field will automatically popup when the technician is finished entering items on the Work Order and taps the "View Invoice" button. The WO History Summary is for internal use only and will not appear on the invoice. If the technician wants to edit the WO History Summary after they have entered it, they can do so from the "Print Options" screen. The WO History Summary will appear in the History Screens in both the Office version and Mobile version of ServiceFactor.

NOTE – If you do not want the WO History Summary Screen to automatically appear when tapping the View Invoice button, you can disable the feature per employee in the Employee File.



| 5:08 | - 60 | | | | | | |
|---|------|--|--|--|--|--|--|
| Print & Options | | | | | | | |
| WO-7552 Jones, Greg | | | | | | | |
| Preview Print Options Invoice | | | | | | | |
| If you were a member of our Value Club, you could have saved at least \$23.79 today. Please ask your technician about becoming a Valued Club Member. | | | | | | | |
| Print Savings Text | | | | | | | |
| Print Equipment | | | | | | | |
| Allow to pay bill online | | | | | | | |
| WO History Summary | | | | | | | |
| Replaced motor and capacitor | | | | | | | |
| Assign QR Code | | | | | | | |
| The WO History Summary can be viewed and edited in the 'Print Options' screen if necessary. | | | | | | | |
| · · · · · · · · · · · · · · · · · · · | | | | | | | |

SFServiceFactor Mobile – WO History Summary from prior Work Orders can be viewed in the History Screen

The WO History Summary will appear on SF Mobile History screen. The description will appear without having to expand the history to view the summary.

| 5:47 | |
|---|--|
| History | SF History |
| WO-7503 Henderson, Sea | n |
| WO Details History Equipment | – 📝 – 🏭 – 🛞 Forms Billable Non-Billable |
| WO-7343 | Posted |
| Problem Code Res - No Cool (02:00) Hrs | Invoice Date 04/05/2023 |
| Lead Tech Drew | Invoice # F-6380 V |
| Replaced motor and cap | pacitor |
| WO-7140 Problem Code | Assigned |
| Lead Tech Joe Spell Replaced water heater | Invoice # F-6207 ~ |
| WO-7139 Problem Code | Assigned |
| WO Summary H on the History Sc | History will appear creen of SF Mobile |
| Problem Code Res - No Cool (02:00) Hrs | Invoice Date |
| Lead Tech | Invoice # |
| | |

ServiceFactor Mobile – You can now enter a reason that a call has been marked incomplete

When you change the dispatch status to Incomplete in SF Mobile, you will be prompted to enter the reason that you marked the call Incomplete. This will enter an alert on the dispatch card and can be viewed in the office as to why the call was marked incomplete.

